



2019 ANNUAL LEADERSHIP CONFERENCE

November 19-22, 2019

Invitation for Exhibitors

SECURE YOUR PARTNERSHIP TODAY!

Contact [Gideon Wagner](#)

DOUBLETREE BY HILTON
2100 SOUTH PRIEST DRIVE
TEMPE, AZ 85282

The Arizona Association of Counties (AACo) invites your company to participate as an exhibitor at the 2019 Annual Leadership Conference.

The Arizona Association of Counties is the ONLY state organization that represents all of the county officials and the counties they serve. Founded in 1968, AACo provides essential services to the state's counties. AACo advances issues with the state and federal government, improves the public's understanding of county government, assists counties in finding and sharing innovative solutions through education and research and provides value-added services to save counties and taxpayers money.

By participating in the Annual Leadership Conference in its entirety your company employees will hear, network and learn about areas of immediate concern to local officials.

Your employees will return home with insightful and useful information geared to assist you in further developing and expanding your sales and expertise of local government.

- Attend educational sessions to find out more about what county government leaders are faced with and concerned about.
- Make contact with hundreds of the state's local government leaders.
- Showcase your product to county government leaders, state officials, affiliate organizations and more!



Did you know...

Arizona's counties annually spend more than \$2 Billion on products and services?

Your business can't afford not to be in attendance at the on conference and marketplace that brings together all of the state's county leaders.

Exhibitor opportunities are available in two tiers, each conveying unique opportunities to engage with key decisions-makers from across Arizona, see below:

Single Vendor Table-top Basic (\$495) : Dimensions of the vendor table are 6' x 30" with a black table cloth, two chairs and a waste basket. **Vendor will need to bring their own extension cords if power hook up is needed.**

Benefits will include:

- Dedicated showcase opportunity in form of an exhibitor luncheon (Nov. 20th)
- Name & logo in the conference program & conference website
- Social media posts about partnership before conference (1 post a week - content provided by partner)
- Newsletter articles/ads (1 short newsletter article before conference - provided by partner)
- Attendee list before conference
- One free registration
- Discounted hotel rate (space is limited)
- Networking opportunities

Single Vendor Table-top Pro (\$645) : Dimensions of the vendor table are 6' x 30" with a black table cloth, two chairs and a waste basket. **Vendor will need to bring their own extension cords if power hook up is needed.**

Benefits will include:

- Dedicated showcase opportunity in form of an exhibitor luncheon (Nov. 20th)
- Invitation to the Hospitality Suite (2 night event)
- Opportunity to address attendees at a General Session
- Name & logo in the conference program & conference website
- Social media posts about partnership before conference (3 posts a week - content provided by partner)
- Newsletter articles/ads (2 short newsletter articles before conference - provided by partner)
- Collateral pieces (provided by partner) distributed to attendees
- Attendee list before conference
- One free registration & additional registrations at a discounted rate (\$150)
- Discounted hotel rate (space is limited)
- Networking opportunities

2019 Annual Leadership Conference

EXHIBITOR CONTRACT

COMPANY NAME:

CONTACT PERSON:

TITLE OF CONTACT:

ADDRESS:

CITY: _____ STATE: _____ ZIP: _____

E-MAIL:

PHONE: (_____) _____ FAX: (_____) _____

DESCRIPTION OF BUSINESS (Limit 100 words):

Registration Fee:

Single Table-top Basic: \$495 X _____ Single Table-top Pro: \$645 X _____

(Registration Fee covers one attendee)

Additional Employee Registration (Pro package ONLY) \$150.00 X _____

Additional Employee Registration \$249.00 X _____

PLEASE IDENTIFY THREE (3) CHOICES OF BOOTH LOCATIONS FROM DIAGRAM OF EXHIBIT SPACE ON FOLLOWING PAGE

1ST # _____ 2nd # _____ 3rd # _____

Booths will be assigned on a first-come, first-served basis. No holds before contract.

PAYMENT INFORMATION

PLEASE INVOICE ME: _____ CHECK INCLUDED: _____

PAY BY CREDIT CARD: _____ EXP. DATE: _____

Security ID: _____ (Located on back of credit card) Visa and MasterCard only, please

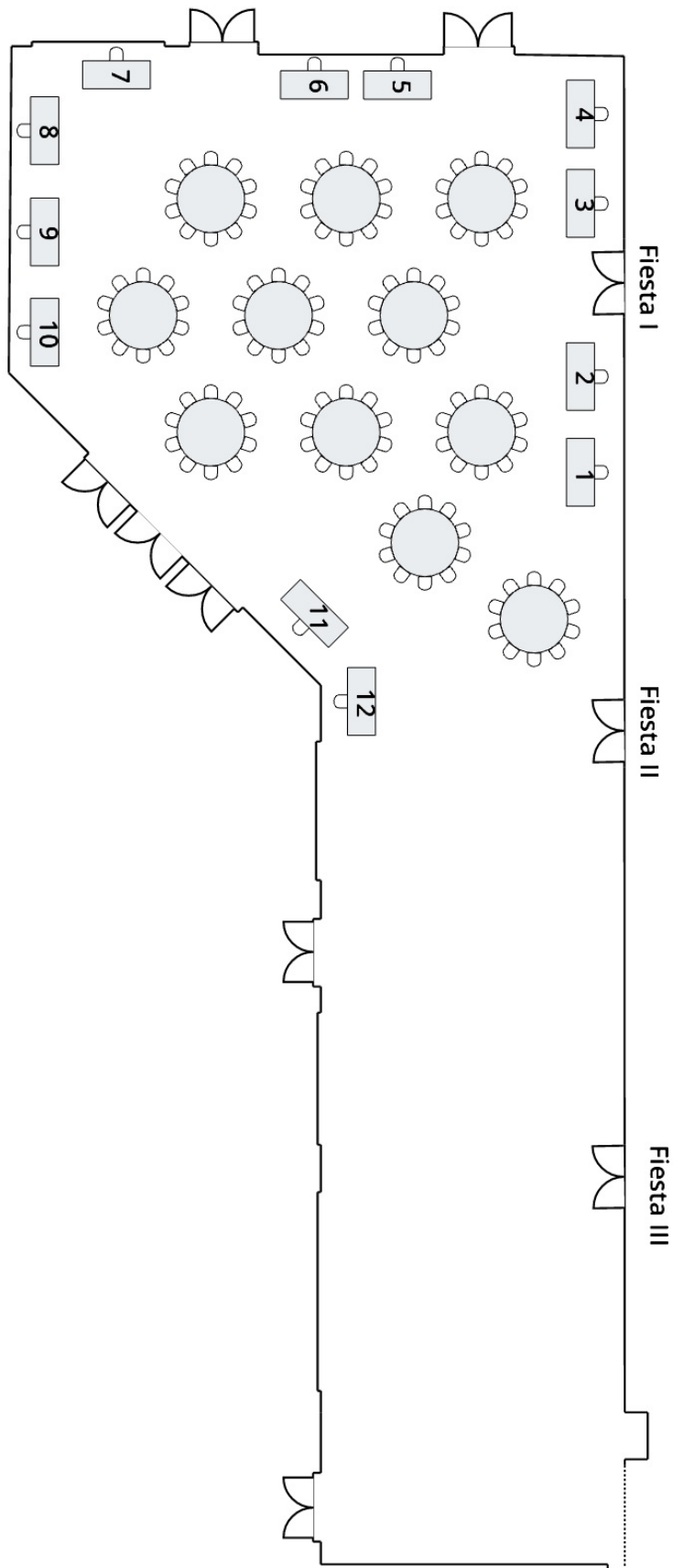
TOTAL DUE: \$ _____

NAME ON CARD:

BILLING ADDRESS FOR CREDIT CARD (WITH ZIP CODE):

SIGNATURE OF CARDHOLDER:

Please complete and email completed contract to [Gideon Wagner](#)



10 Feet



Working Schedule

AACo 2019 Annual Leadership Conference

November 19-22, 2019

Double Tree

Program Content & Schedule may change

Tuesday November 19

1:00 pm - **Board of Directors Meeting** - *Encantada*
5:30 pm - **Hospitality Suite** – *Eagle Nest Suite*

Wednesday November 20

8:00 am - **Registration Opens & Voting Begins** - *Ballroom Foyer*

9:00 am - 12:00 pm - **General Session** – *Fiesta Ballroom (1&2)*

12:00 pm - Group Lunch – Exhibitor Luncheon

1:30 pm - 6:00 pm - **Affiliate Meetings**

The groups may include:

Assessors, Attorneys, Clerks of the Superior Court, Constables, Election Officials, Justices of the Peace, Recorders, School Superintendents, Sheriffs, Supervisors, and Treasurers.

7:30 pm - **Hospitality Suite** – *Eagle Nest Suite*

Thursday November 21

8:30 am - **Registration Opens & Voting Continues** - *Ballroom Foyer*

9:00 am - 10:15 am - **Learning Labs**

- Workshop 1 - *Tempe*
- Workshop 2 - *Redrock*
- Workshop 3 - *Coronado*

10:30 am - 11:45 am - **Learning Labs**

- Workshop 1 - *Tempe*
- Workshop 2 - *Redrock*
- Workshop 3 - *Coronado*

12:00 pm - **Luncheon**

2:00 pm - 5:00 pm - **General Session** - *Fiesta Ballroom (1&2)*

6:30 pm - **President's Dinner** - *Galleria Ballroom*

Friday November 22

9:00-10:30 **Summit Awards Breakfast** - *Galleria Ballroom*

